



JUNE 2015

Penta Paints Celebrates the Opening of its ARIMA COLOUR





Franchise owner, Mr. Wendell Campbell, centre, poses with, from left, Mr. Sean De Souza, Sales and Marketing Manager - ANSA Coatings Ltd.; Mr. Roger Roach, Managing Director - ANSA Coatings Ltd.; Dr the Honourable Rodger Samuel, Member of Parliament for Arima and Minister of National Diversity and Social Integration and His Worship Alderman George Hadeed, Mayor of Arima at the opening of the Penta Paints Arima Colour Studio

table of contents

Penta Paints Celebrates the Opening of its Arima Colour Studio ANSA Coatings Launches New Sissons Colour Shop in Jamaica ANSA McAL (Barbados) Ltd Internship Programme Meet Our Champions!

MQI New KIA Diagnostic Tool Training

ANSA McAL Chooses Digicel / Cisco Partnership

PAGE 7 Get To Know ... PAGE 2 Model Employee Of Tatil Receives UK Healthcare Award PAGE 8 PAGE 3

"The Excellent Decade." PAGE 8 PAGE 4 Carib Glassworks Eco Friendly Initiative PAGE 9

PAGE 5 PAGE 10 Guardian Media Limited Relocates – Dawn of a New Era

PAGE 6 Corporate Social Responsibility Highlights PAGE 11 PAGE 6 ANSA Technologies Shares Its Initiatives PAGE 13

UEFA Champions League Heineken PAGE 16





"There's no place like home!" were the words used by Mr. Roger Roach, Managing Director of ANSA Coatings Ltd. as he delivered remarks at the opening of the company's Penta Colour Studio on Thursday I I th June 2015 at the Colour Studio's compound on the Eastern Main Road in Arima. Mr. Roach described Arima as being the home of Penta Paints since 1959 and said that the company was excited to open a new colour studio in its home town. Penta Paints has already rolled out the colour shop concept in Marabella, San Juan, Penal, Sangre Grande and El Dorado, with new stores opening soon in Point Fortin and Chaguanas. Mr. Roach gave those in attendance the affirmation that no other local or foreign brand could deliver the colour shop experience that Penta does.

ANSA Coatings' Sales and Marketing Manager, Mr. Sean De Souza expressed his concern on the use of foreign manufactured paints for government projects across Trinidad and Tobago. Mr. De Souza made an appeal for local manufacturers to give ANSA Coatings Ltd consideration in their home market.

Dr the Honourable Rodger Samuel, Member of Parliament for Arima and Minister of National Diversity and Social Integration delivered guest remarks at the launch. Also, speaking at the opening was His Worship Alderman George Hadeed, Mayor of Arima. Mr. Wendell Campbell, the new franchise owner expressed his gratitude for the opportunity given to him by ANSA Coatings Ltd.

The new Penta Colour Studio, located at #33 John Shaw Avenue, Eastern Main Road, Arima, will also offer customers Glidden and Devoe decorative paint brands, along with Rust-Oleum, Zinzeer and Merit Pro specialty coatings and accessories. There is also a catalogue of Metpro windows and doors, Katashi and Carrier air condition units, Abel and Bestcrete clay and concrete blocks, pavers and specialty products.



ANSA Coatings Launches New Sissons Colour Shop in Jamaica



From left to right: Ms. Claire Johnson – Export Manager – ANSA Coatings Ltd, Mr. Fabian Stewart – Director - ASAPH, Ms. Jordanne Jackson – Brand Manager - ASAPH, Mr. Roger Roach – Managing Director – ANSA Coatings Ltd, Ms. Nora Blake - Special advisor to the Minister of State in the Ministry of Industry, Investment and Commerce, Jamaica, Mr. Christopher Bowen-Managing Director ASAPH and Mr. Trevor Lloyd – General Manager of ANSA Coatings Jamaica Ltd.

On Tuesday March 3rd, 2015 ANSA Coatings Jamaica Limited and ASAPH Promotion and Distribution Company Limited, officially opened the first Sissons Colour Shop at #74 Lady Musgrave Road in Kingston, Jamaica.

Mr. Roger Roach, Managing Director of ANSA Coatings Limited in his opening address stated that "Jamaica became an attractive prospect for the following reasons. Jamaica is the largest English-speaking Caribbean market for paint. Jamaica has a robust and sophisticated construction sector. Jamaicans want value for money - a good product at an affordable price and we believe we can add value to this market"

Mr. Christopher Bowen, Managing Director of ASAPH echoed the sentiments of Mr. Roach with growth also being their focus. Mr. Bowen said "In the short term, the partnership is working towards opening Sissons Colour Shops in strategic locations across the island. These locations will most definitely include Montego Bay, Portmore, St. Thomas and Ocho Rios."

The partnership between ANSA Coatings Jamaica Limited and ASAPH was formalised in October 2014. Mr. Roach said "To this end, we intend to use these vehicles to market our decorative and auto refinish brands in Jamaica with the Sissons brand playing a leading role in franchising Colour Shop outlets across the island."

In closing his address Mr. Roach stated, "Today we are proud to unveil this new Sissons Colour Shop with ASAPH. Our intention is to bring a new dimension of coatings products and services to the buoyant and rapidly developing area of Kingston. Contractors, property developers, homeowners, interior designers and other members of the business community will now be able to shop in comfort for their favourite paints, accessories and specialty products."

See Highlights of the Launch:







ANSA McAL (Barbados) Ltd

Launches New

internship Programme



The interns of the ANSA McAL (Barbados) Ltd. internship programme get ready to tour the company's main facilities across Barbados





Seventeen lucky university students and graduates got their summer off to a great start. They will spend six to twelve weeks as interns across subsidiaries belonging to ANSA McAL (Barbados) Ltd. The internship programme will offer the selected recruits "real life" exposure to the world of work and developing valuable skills to succeed in their chosen professions.

The company's internship programme is the first of its kind for ANSA McAL (Barbados) Ltd. and attracted almost 300 applicants, says Group Organisational Development Manager, Ms. Monique Hassell. "The response to our call for internship applications was amazing as we received 294 applications. The internships are across the Barbados subsidiaries in the areas of Finance, Human Resources, Sales and Marketing, Administration, Inventory, I.T., Health and Safety and Insurance," Ms. Hassell noted.

Apart from exposure to the world of work the interns will have the opportunity to attend personal development workshops covering topics such as communications skills, emotional intelligence and time management.

Ms. Hassell said that when the interns were interviewed by officials across the subsidiaries they were overwhelmed by the "keen, bright and enthusiastic" personalities. The interns met each other for the first time during a recent orientation at the ANSA McAL (Barbados) Meadow Road facility in Wildey, Barbados. The day's schedule included an overview of the company's structure, subsidiaries and company policies as well as a group activity where the interns created and presented posters reflecting the company's core values — Employee centered, Customer Excellence, Creativity and Innovation, Social Responsibility, Respect and Trust.

Kris Cadogan, 20, who is studying Labour and Employment Relations at the University of the West Indies (UWI), Cave Hill Campus said he applied to the programme to put into practice the theory he was learning at UWI. "I would most like to take away with me the company's unique culture." Mr. Cadogan is interning in the area of Human Resources in the company's Finance Sector, which is made up of Consolidated Finance Co. Ltd. and Brydens Insurance Inc.

Shanique Adams, 22, who completed a degree in Accounting, is also an intern at Consolidated Finance. She described her first day working in the collections department as "exciting". "I want to know more about the organisation and in so doing that will help me chart my career path," said Ms. Adams.

Another intern, Nicholas Hoyte is a third-year Computer Science major at UWI. He'll be spending the summer in the I.T. department at ANSA McAL Barbados. He is looking forward to learning more about the role of computer science in business operations. "I wish to fully understand the importance of network infrastructure in relation to keeping a company together, and how vital that is," he explained. "This opportunity will allow me to see how software is used to connect companies."

Meet Our CHAMPIONS



The ANSA McAL's Champions Development Programme is an initiative of the Group HR Department and is the first long-term internship programme for the Group. Successful applicants will now be immersed in a dynamic, entrepreneurial environment at various subsidiaries. The ANSA McAL Group has always maintained that the strength of the Group resides in our people. These young Champions have invested in their education and now they are investing their future in the leading conglomerate in the Caribbean.



McEnearney Quality Inc Technicians Completes New Kia Diagnostic Tool Training





Approximately twelve (12) Automotive Technicians of McEnearney Quality Inc, (MQI) Barbados successfully completed training on a new Kia diagnostic tool. Technicians are now well equipped to diagnose and service Kia vehicles. The five-day training began on June 1st, 2015 and was conducted by Jesse Cruz of Kia Miami, Florida.

Spencer Gill, Inventory Manager at McEnearney Quality Inc., said that the training was well-received by the technicians and would positively impact customers as well as the servicing of vehicles. Over 300 Kia vehicles are serviced at MQI each month, and this number is growing as sales continue to be strong, Mr. Gill said.

This new diagnostic tool provides a much more timely and accurate diagnosis, since real-life testing can be done while the vehicle is being driven. Mr. Gill said, "An added benefit is that the diagnostic tool can be used and monitored live while the owner or user is in the car; as a result, the overall servicing of vehicles improves."

The new diagnostic system was delivered via a Samsung Galaxy Tab 10.1 smart tool. It connects wirelessly to the vehicles, reading their computers and sensors, as well as reprogramming them when necessary. The new system significantly improved its predecessor, which was bulky and had a long cord that attached to the vehicle.

"Having a Miami-based service and parts support centre that is nearby, in the same time zone, is a tremendous boost while reducing shipping and travel costs. This all redounds to the benefit of our customers," Mr. Gill noted.

ANSA McAL Chooses Digicel/Cisco Partnership Project



ANSA McAL's Services Sector Head, Mr Ian Galt; CEO of Digicel, Ms Sacha Thompson and General Manager of Digicel Business, Mr Garret Quinn at the reception hosted by Digicel at its Hospitality Suite at the Queen's Park Oval to commemorate the agreement.

ANSA Automotive Ltd, a subsidiary of the ANSA McAL Group participated in Digicel's project in partnership with CISCO. Through a billion dollar investment in its fibre network, Digicel is positioned to deliver savings to small, medium and large businesses.

Mr. Ian Galt, Services Sector Head of the ANSA McAL Group reinforced the company's commitment to Digicel by stating that "No other vendor could demonstrate familiarity with Cisco, ANSA Automotive and the ANSA McAL's Group approach to technology upgrades."

The ANSA Automotive project is a solid demonstration of using Digicel's Cisco expertise which helps formulate an efficient and scalable design, allowing ANSA Automotive to provide comfortable and speedy access via the new Layer 3 network to a new business system.

ANSA Automotive Ltd is the top automotive distributor in Trinidad and Tobago carrying global grands such as Jaguar, BMW, Land Rover, Mini, Ford, Honda, Mitsubishi and much more.

Get to Know...

Melissa Chambers, Senior Project Coordinator in the Group Business Development Department tells us about the Merlin Project that was introduced in the ANSA McAL Group of Companies in 2014.

I.Can you tell us about the Group Business Development Department (GDB)?

The Group Business Development (GBD) comprises of Anthony Sabga III, Clive Matthew, Nicholas Jackman, Rachenda Ramdeen and myself. GBD is responsible for major growth opportunities (Mergers and Acquisitions, New Markets, Corporate Investments or Strategic Investments).

2.How did the Merlin Project find its way into the Group?

As you know Merlin is one of the most fascinating figures in the Welsh literature and the Arthurian legend. Merlin is a man of mystery and magic. Anthony sought to invigorate the same type of 'magic' by using The Merlin Exercise in the Group's Corporate Planning. Management Teams were challenged to develop ideas that would transform their organisations. Those ideas are now translated into projects across the Group.

3.From our research we read that the Merlin Project encourages leaders to "plan backwards from that envisioned future in order to take effective action in the present." What does the Group stand to gain from promoting this type of thinking?

'Out of the box thinking' which may stimulate innovation and new ideas. New implementable ideas and leaders will emerge.

4.Is this project being implemented in Trinidad & Tobago only, or is it in our regional/international subsidiaries as well?

This project includes all the subsidiaries of the ANSA McAL Group of Companies.

5.In layman's terms, can you explain to us how the Merlin Project is being implemented across the Group? Who is involved in this implementation?

Executives, MDs, GMs, CFOs, managers and key employees are all involved or impacted in some way. There are projects in all the sectors but one project touches every sector, and that is the Design and Development of a Cost Efficient Purchasing and Logistics System.

6. Are there any noteworthy developments that you can share with us at this time? Any signs of promised results?

Projects that have been talked about for a long time are now being developed or realised. A

small number of projects have already been materialised in the Retail and Media Sectors.

7.It is said that "Merlin had an uncanny ability to predict the future," what do you think the future looks like for the ANSA McAL Group of Companies?

There is a huge opportunity to double the Group's profitability.

"Inventing the Future of Purchasing and Logistics Services."

ANSA McAL's Group Business Development team met in a one week session which began on June 15th 2015. A team which comprised of representatives from ANSA McAL US, Alstons Shipping, Manufacturing Sector, Beverage Sector and Head Office met to deliberate on the optimization plan for purchasing and logistics services for the Group. Mr. Wendell Beckles led the discussions in several meetings which were held with key stakeholders in Trinidad. The team members are Wendell Beckles, Lauren Francis, Chris Maraj, Veronica McGrane, Damian Castagne, Nyron Mohammed, Rahim Mohammed and Melissa Chambers. The project examines the Group's spend and aims to address key issues with purchasing and logistics services.



Model Employee of TATIL receives UK Healthcare Award

"If your actions inspire others to dream more, do more and become more, you are a leader." - John Quincy Adams

Padma Ramesh joined the Trinidad and Tobago Insurance Limited (TATIL) on April 10th 2010 in the position of Assistant Manager - Accident & Health and was subsequently promoted to the position of Manager - Accident & Health on April 1st 2012. She has worked in India, Jamaica as well as in both local and international financial institutions in Trinidad. She is currently responsible for leading a team of 16 individuals, in the Accident & Health department at TATIL.

After being introduced to the Private Medical Insurance program by a colleague, she decided that this would be of great benefit to her. The six (6) months course was offered by the Chartered Insurance Institute (CII), the world's leading professional organisation for insurance and financial services.

Padma's success came with much personal sacrifice, as time usually spent with her children and spouse, was taken up with course work. "Since I was going back to study after some 25 years, I put in a lot of extra hours of studying". She also credits her success to the practical experiences gained on the job at TATIL, as she was able to leverage the "real-world" examples she faced on a daily basis. She also acknowledges the support received by her Managing Director, Mr. M. Musa Ibrahim who encouraged her in her pursuits.

Upon completing the examinations, she felt confident that she had done well and that all the hours she committed to her course work would bear fruit. Little did she know that not only had she aced the examination but she was also awarded the Healthcare Award Prize of £100.00 for 2015 and her name was featured on CII's website. On learning that she was being awarded a prize for her efforts, she said "the surprise was sweet".

Padma's story is an inspiration to everyone. After a hiatus of 25 years from the world of academics she jumped right back in and faced the challenge head-on. She could have said "I've done enough, I can relax now", instead she said "I can do this!"

What's next for Padma Ramesh? Who knows. But one thing is for certain, she will be successful at it.



Padma Ramesh Tatil-Accident & Health Manager

"The Excellent Decade".



Moving personal autobiographies showing how Caribbean Award Laureates ended up being high achievers have been complied in a book titled, "The Excellent Decade". The publication features the history of the Caribbean Awards and the autobiographies of 27 Laureates during 2006 - 2015. The book was edited by writer Dr. Raymond Ramcharitar, Caribbean Awards Communications Manager and Communications consultant with the ANSA McAL Group. Copies were presented to the University of the West Indies (UWI), University of Trinidad and Tobago (UTT) and another educational institutions so that they can be read by the students.

On June 29th 2015 a ceremony was held at the UTT's Munroe Road Cunupia campus where Maria Superville – Neilson, Programme Director of the Anthony N Sabga Caribbean Awards for Excellence presents a copy of The Excellent Decade publication to Prof Dyer Narinesingh President of the University of Trinidad and Tobago.

Article courtesy Trinidad Guardian Newspaper

Carib Glassworks Eco-Friendly **Initiative**

Carib Glassworks Ltd, the only producer of glass bottles in the English-speaking Caribbean, wants its bottles back. Customers will receive a remuneration of 30 cents per bottle for Carib beer, Carib Pilsner Light beer, Stag beer, Heineken beer, Mackeson Stout, Shandy Carib, Ginseng Up, Malta Carib and Guinness Foreign Extra stout. The plastic cases they're sold in are bought from customers for \$2.80 each. The only bottles that are not returnable are Smalta and Smirnoff Ice. Ninety per cent of the bottles are returnable and the other ten per cent are recyclable.

The company recently started a campaign to encourage and remind consumers to return bottles through groceries, bars and other places that sell Carib products. "We want consumers to understand that the return of the bottles is bigger than remuneration," said the company's Marketing Director, Carla Furlonge-Walker.

As employees of the Group let's all do our part in this initiative!



Here are some facts on how Recycling benefit's us all:

I. Recycling glass saves fuel and electricity, I. Recycling glass saves fuel and electricity, thus reducing acid rain, global warming and air pollution.

2. Glass recycling reduces the need for mining new minerals such as sand, and decreases damage to wilderness. and decreases damage to wilderness. 3. Glass recycling cuts down on the amount of bulk waste going to our

landfill and dumps. 4. Recycling glass reduces potential breeding grounds for diseases, such as malaria and cholera.

5. Glass recycling is a source of income or additional revenue for communities, individuals, charitable organizations, hotels, bars, public and private companies both locally and abroad.

6 Glass recycling generates civic pride and fosters teamwork - keep your community clean.

7. Recycling glass can create and instill positive environmental habits. What we do today, we will reap tomorrow.

8. Glass' recycling keeps money in our country thereby saving on foreign ex-

change moving out of our country.

9. Glass Recycling lets join hands in the preservation of our lovely twin-island state. Recycle glass today!

10. Privaté and public companies show that you care, sponsor a recycling bin for charitable organizations, clubs, schools or public places. Glass recycling can earn yo'u cash!





NEW LOCATION

Guardian Media Limited, AMCO Compound, Rodney Road, Endeavour, Chaguanas. Contact 225-4GML (4465) and Fax number 225 3147-50.

Corporate Social Responsibility

HIGHLIGHTS

Penta Gives Back to the University Hospital Psychiatric Ward for Labour Day



Assists the Down Syndrome Family Network



ANSA McAL Corporate Communications Manager, Sharon Balroop presents a cheque to Secretary of the Down Syndrome Family Network, Cheryl Teixeira

Continuing with its social responsibility programs, ANSA McAL sponsored the airfare for one member of the Down Syndrome Family Network to participate in a Congress Conference in Phoenix, Arizona from June 24th to June 29th 2015. The Down Syndrome Family Network in Trinidad and Tobago is affiliated with other international advocacy groups and ensures equal opportunities for children and adults with the condition.

Investing in Youth Development



Mr. Kirwin Girdharry, ANSA McAL's Premier Card Assistant (right), presents Mr. Dennis Desmond Lorde III, Chairperson of the Finance Committee of the Queen's Royal College Cadets with a contribution on behalf of the ANSA McAL Group of Companies. The Cadets have built a noteworthy reputation for the work they have done for youth development and continue to offer young people opportunities to learn key skill sets such as responsibility, respect and discipline. ANSA McAL is proud to assist the Queen's Royal College Cadets with the purchase of essential training gear that will help them provide an all-round positive cadet experience.

ANSA Technologies Shares Its Good Fortune with Those Around Them

In the month of June, the team at ANSA Technologies Ltd took some time to share and give thanks with those closest to them, their staff, their customers and those in the community.

WORLD ENVIRONMENT DAY AT ANSA TECHNOLOGIES LIMITED

ANSA Technologies recognized World Environment Day by demonstrating its environmental line of products: Munox SR and Corksorb. Invited persons were treated to sample bags of Corksorb, a product that is used as an efficient way to clean-up oil spills. Some of those in attendance included representatives from Goudron E&P Limited, Laing Group of Companies, Lennox Petroleum Services and Tucker Energy Services.





In keeping with the theme of "World Environment Day", ANSA Technologies distributed plants and seedlings to employees. Staff were encouraged to plant them in and around their homes and communities. Employees were educated on how the planting of trees can help reduce our carbon footprint and in turn preserve our natural environment and promote biodiversity.



ANSA Technologies' 1st Inter-Faith Service

The team at ANSA Tech hosted their first inter-faith service at ANSA Technologies Limited compound to give thanks for all that they have been blessed with. Employees attended the service which was conducted by religious leaders from different faiths. Assisting in the service proceedings were Monsignor Christian Pereira, Pundit Rishi Maharaj, Imam Ishmael Ramjohn and Pastor Letra Jacob. Those in attendance were treated to a special lunch.

Here are some Highlights:











ANSA Technologies Gives Back to the Community

ANSA Technologies Limited continues to support their community though contributions to local charitable organizations. One of the organizations close to their hearts is the NGO, Without Walls. Since 2009, ANSA Tech has taken great pride in working along-side Without Walls in executing back to school programs, food drives and Christmas events for kids. The staff of ANSA Tech willingly contributed food items, books, clothing and their time to the various outreach projects.



UEFA Champions League -Heineken

It was a brilliant evening for football fans on Saturday 06th June, 2015 as Spanish giants Barcelona faced "the old lady of Turin," Italian legends Juventus in Berlin in the final of the UEFA Champions League.

Fans of both teams showed their passionate support during Heineken's viewing party at Queen's Park Savannah, Port-of-Spain.

Eager and passionate spectators decked in their Barcelona and Juventus kits along with some neutrals in jerseys of rival football clubs flocked to the Grand Stand in anticipation of a great game of football, and what a game it turned out to be!

After all the excitement, it was the Barcelona fans who partied hard in celebration of a 3-1 win.

Check out some highlights!





Photos Courtesy Lime TT



Cost ~ \$345.00

Members' Added Benefit ~ participate, receive your certificate and get \$150.00 Rebate on the Workshop cost



Contact us today!

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