

August **2016** 





On Tuesday 23 August 2016, Standard Distributors Ltd (SDL), a subsidiary of the ANSA McAL Group of Companies officially re-opened Standards ANSA House, located on Queen and Henry Street, Port of Spain. Standard Distributors is the leading company for retail home appliances, electronics and furniture. Standard Distributors was built on the foundation of integrity and honesty which remains true today. Established in Trinidad by Dr. Anthony N. Sabga on July 27, 1945, Standard Distributors Limited is committed to follow the words of its founder, Dr. Anthony N Sabga – "No transaction is good unless it benefits both parties."

Speaking at the new ANSA House, Mr. Nabeel Hadeed, Chairman of Standard Distributors Ltd reminded the invitees that the name Standards has always been synonymous with quality, longevity, integrity and family. "We always seek to bring the Best Quality, the Best Prices and the Best Customer Experience. That will always be our commitment," he stated. Mr. Hadeed ended his contribution by saying, "We see opportunity and we are very optimistic for our company, for our Group and for our country. One of the challenging things about success is that you have got to keep on being a success and that is our intention".

Also speaking at the ceremony was Mr. Adam Sabga, Managing Director of Standard Distribution Ltd who declared, "Through dedication and persistence, we managed to complete this undertaking with only having our doors closed to

the public for just over 3 weeks." He was able to share with the audience, "They say that history has a way of repeating itself. ANSA House was the place of my first job. Now, 29 years later, I managed to secure the "Big Office" and have been charged with the responsibility of the continuation of the legacy my family started, some 71 years ago."

The Managing Director went onto say," Standard continues to flourish during what is being called hard times. Some have even labelled it a recession. I stand before you today and ask, "What recession"? I can make this bold statement because we are now in our second consecutive year of double digit growth. We have reinvested in the City of Port of Spain, a city that is rife with history and pride and a place that has given us so much."

Delivering the feature address, His Worship, the Mayor of Port of Spain, Councillor Keron Valentine stated that in the next fiscal term, the Port of Spain City Corporation would aggressively address the challenges of the capital city. "We do not want the city to die but it must be an all hands on deck approach to dealing with the problems of the city."

He concluded by saying, "I am really happy to salute the ANSA McAL Group for taking this bold step in the upgrade and relaunch of this historic location here!"



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declared profit after-tax \$352.8 million for the first six months Mr. Sabga said. of this year, an increase of less than one per cent compared with the same period in 2015.

The Group's unaudited results showed a modest improvement Brewery company is the third largest brewery in Florida. In over 2015.Revenues increased by \$16 million to \$2.88 billion while the Earnings Per Share (EPS) improved by 1.7 per cent to \$1.78 for 2016 compared with \$1.75 in 2015.

Chairman and Chief Executive of the ANSA McAL Group, of the TT\$ would help the manufacturing sector Mr. Sabga Mr. A. Norman Sabga, attributed the Group's positive results stated," The answer would be yes, but it would affect trade. despite "contracted market activity," to its conglomerate model. One would go up and one would come down." "I always talk about the conglomerate model, the resiliency, being in so many different areas and the balancing act of Results were disclosed at the Stockbrokers Meeting at the 10th one sector being up and the other being down. It has worked Floor of the TATIL Building in Port-of-Spain. well for us. Not everybody has the ability to manage multiple Some content taken from: Trinidad Business Guardian

On Thursday 11th August, 2016 the ANSA McAL Group organizations in multiple disciplines in different jurisdictions."

The Group Chairman went on to talk about the Group's brewery acquisition in Florida. "The Florida Indian Beer River the month we have been in operation, we have already seen a significant improvement in the results of that company. This particular transaction was as exciting one for us. That makes four breweries in the Group," he said. Asked if a devaluation



# **Executives Meet to Discuss the Group's Mid-Year Financial Results for 2016**

It is now the norm for the Group Chairman and Chief Executive, Mr. A. Norman Sabga to meet with his Executive team across the Group to review the financial results and not even a disruptive fire alarm at the TATIL Building prevented this from happening.

Despite the distractions of employees scampering to street level, whilst adhering to safety rules and regulations, the meeting proceeded with contributions coming from the floor.

Check out the highlights:





ANSA Motors was recently appointed sole authorised distributor for the internationally renowned Freightliner brand. Diamond Motors a division of ANSA Motors hosted a media launch at its FUSO showroom, Port of Spain to showcase the three Freightliner models. On display were the Columbia CL 120 (Tractor), the M2 106 (26ft Chassis) and the M2 112 (CNG model).

Speaking at the launch Mr. Rishi Basdeo, General Manager at Diamond Motors said, "The Freightliner M2 112 (CNG) model can be used for industrial and commercial use. We believe this model will grow in popularity due to Government's emphasis on the use of CNG. Having both a commercial and a passenger OEM CNG vehicle in our portfolio is important because of Government's very strong initiative to migrate passenger and commercial vehicles from high diesel usage to CNG. ANSA Motors was the first to bring in a passenger OEM CNG vehicle in the form of the Honda City CNG as well as the first in the commercial side, with the Freightliner M2 112 model."

Mr. Jamie Cohen, Managing Director at Mercedes Benz/Freightliner Latin American and the Caribbean, described Trinidad and Tobago as one of the largest markets in the Caribbean.

Regarding increased market share in heavy duty truck sales, Mr. Basdeo explained that Freightliner and Fuso Trucks are both part of the Daimler Trucks International portfolio.

"It's also a market for trucks and especially now with the CNG initiative, it's a pioneering initiative that we are very glad to support. We have been doing it in the North American market and going into Latin America and the Caribbean, it's most important for all of us, both from the technology and also from implementing something that's ecologically friendly, reducing carbon footprint and really helping the world. So it's really important," he concluded.





ANSA Merchant Bank Limited (AMBL) believes that the private-public partnership (PPP) model for project development has significant merit in advancing the goals of national development. Recently, this model was proved sustainable in the development of the Barbados Water Authority (BWA) building which demonstrated the ability for both private institutions and the public sector to work together to deliver tendered projects on time and as budgeted.

In an interview with the Business Guardian, Mr. Gregory Hill, ANSA Merchant Bank - Managing Director stated, "The BWA building project had been on the cards for over 25 years. Prior attempts to get it done proved unsuccessful. The completion of this project on time and on budget was really a landmark achievement that validates the PPP model and we were able to deliver a world class facility to the Barbadian government because of our ability to execute and because of our understanding of how to make PPP work in the Caribbean context."

"For two years in a row we have held an investor forum in Trinidad to keep Barbados in touch with the local investing community. We gathered together major institutional investors and held open discussions on the economic developments taking place in Barbados."

Mr. Hill added that the PPP model is apt for deployment in Trinidad given the declines in energy prices and the ability for state and financial institutions to work together to develop projects and share risks. He said, "There are a lot of lessons we can take from our Barbados experience and carry over to the T&T context. Given declines in fiscal revenue, the government is charged with the task of finding creative ways to finance projects, and this is where PPP can play a role in advancing development initiatives."

He also noted that the bank has been one of the more active players locally advocating the use of PPP in project development. He further explained that locally, the bank is currently exploring a few PPP projects at the moment. Mr. Hill highlighted that one of the keys to success of any PPP arrangement was discipline by all parties involved to see projects through to completion – on time and within budget.

AMBL has a long history of doing business in Barbados. Through its sister company, Consolidated Finance Company Limited (CFC) the bank has been involved in providing financial products to the Barbadian public for many years. Its involvement in a private-public partnership of this kind therefore was a natural follow on from its involvement in providing project financing in Barbados.

Credit: Interview with the Business Guardian



# PENDOOR Getting to Know

Teresa White - Media Sector Head and HR Director

"Being known for being truthful is the basis of your creditability."

### YOU ARE THE FIRST FEMALE SECTOR HEAD IN THE GROUP. HOW DO YOU FEEL ABOUT THAT AND IS IT A BIG DEAL FOR YOU?

I am both honoured and humbled to be the Sector Head of Media. Media is a groovy sector. But having said that, we are at a difficult point in our history. As Guardian Media ventures into its 100th year, we have to transform the quality of our content, adjust to our commercial realities and adapt to digital delivery - all at the same time. I see my role as guiding Guardian Media through that transition, removing blockers, providing commercial oversight and applying my change management expertise in support of its new Managing Director, Lucio Mesquita.

These are the thoughts that tend to occupy my mind when I think of being a Sector Head. So, clearly it is a big deal - a big task and significant accountability - so much that being the first female Sector Head is rarely something I dwell on.

Further, I do work in a very supportive context. The Group has invested heavily in Executive coaching, so expert advice from Bob Dantowiz at JMW is a phone call away. Both the Group Chairman and Deputy Chairman will always make the time to talk me through leadership or commercial questions. If I need assurance on a management process or control, Bernadine Sammy - Fuentes, our Head of Audit, wastes no time in performing the necessary checks. And, of course, there is my trusted, wise and (sometimes brutally) honest colleague, Frances Bain - Cumberbatch, our Group Head of Legal and Corporate Secretary.

### YOU APPEAR TO BE A NATURAL BORN LEADER, BUT REALLY HOW DIFFICULT IS IT TO JUGGLE TWO DEMANDING PORTFOLIOS - I.E. SECTOR HEAD & GROUP HR DIRECTOR?

It's gratifying to be told that I am a natural born leader, but I am naturally very absent-minded. I have learned to juggle my priorities through being very consciously organized and having Sandra Rezende who sustains my good intentions and work habits.

A few years ago, the Group was lucky enough to have the famous writer, Malcolm Gladwell, address its Executives. One of the qualities he attributed to successful people was that they actively compensate for their weaknesses as opposed to capitalizing on their strengths.

So, this is how it works:

- 1. My team is my backbone. I have high standards and I build my team carefully; I am hard on people who don't deliver and I am even harder on myself when I fall short.
- 2. I only promise what I can deliver and I ensure that my deliverables have stretch to tax and excite me and the team.
- 3. I then organize myself and my team so that delivery is completed within a few days before the promised deadline, thereby allowing all the necessary quality checks and iterations to happen smoothly and without stress.
- 4. I love my lists everything is written down in a very visible place and ticked when completed.

## WHY IS THE MEDIA SECTOR RELEVANT TO THE GROUP AND HOW EXCITING IS IT GIVEN ADVANCED/MODERN TECHNOLOGY BEING UTILIZED IN THE MEDIA LANDSCAPE TODAY?

Media puts us at the coal face of what is happening and there is a huge buzz with that. That alone makes it an attractive and rewarding business to be in.

We are also going through huge disruption in the traditional media landscape: Guardian Media is moving to Digital First. This means that not only our technology is evolving, our content and news have to be delivered differently. There needs to be more focus on the brevity and pithiness of our copy, the catchiness of our photographs, and the easy availability of short illustrative videos.

### WHAT PIECE OF ADVICE WOULD YOU GIVE TO A FEMALE TRYING TO EMULATE YOU?

The first thing I would say is: don't. Be true to yourself.

The advice that I would give generally to women is not to hide your light, not to be afraid to speak out for what you think is right and not to define yourself through the definitions of others - define yourself.

There is advice that I would give to all - men and women: Never cover up, always fess up and then clean up. We all make mistakes and we will get things wrong. It is how you handle these things that shows your metal. Being known for being truthful is the basis of your credibility.



# PENDOOR Getting to Know

Teresa White - Media Sector Head and HR Director

"Being known for being truthful is the basis of your creditability."

### HOW DO YOU BALANCE A HECTIC SCHEDULE AND FAMILY LIFE AND WHO OR WHAT KEEPS YOU GROUNDED?

First and foremost, a major factor inhibiting women from progressing through an organization's hierarchy remains the domestic division of labour - in other words, women, whether they have a full-time job or not, are the party responsible for cooking, cleaning, checking homework, and looking after the children. In that regard, I am married to a man who, without shame or threat to his masculinity, describes himself as a feminist. So, our home responsibilities are shared.

In term of my approach to this shared responsibility, I attain balance by organizing my home life as keenly as I organize my work life.

I have until very recently had the blessing of a mother who was very involved in my daughters' lives - extra lessons, yoga, drama, Haagen Daz, the list continues... I also have our much-loved Esla who keeps everything "just so" on the home front. It means that both my husband and I enjoy the liberty to grow our careers whilst our daughters are loved and secure. The girls are increasingly independent, but the presence of my mother is sorely missed.

The people who keep me grounded are my family:

- My mother who told me those things that I really didn't want to hear, but that were true
- My husband who is very level-headed; everybody who knows me knows that I have a very short fire
- My big brothers who are charismatic and loud, thus keeping me sharp and tough
- My father who leads by example being stoical, courageous and straightforward in the face of adversity
- My daughters who take their mother in their stride and with some amusement, which is humbling

### FAVOURITE PLACES VISITED FOR A VACATION SO FAR?

I love my job and I love my holidays with my family. We travel widely and as a rule, we go to places that we really enjoy, so picking a favourite place is hard.

I can say that I particularly love city breaks. I love going to art museums, the theatre, browsing through bookshops, having nice meals and simply pounding the pavement.

I suppose a part of my heart is always in London, where I met my husband and where I lived for 10 years. With an English father, I spent many of my long holidays in my youth visiting relatives across Southern England. All this makes England my favorite other place in the world.

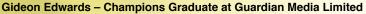
## Meet our 2016 ANSA McAL CHAMPIONS GRADUATE TRAINEES



### Rayanna Richards - Champions Graduate CDC/Carib Brewery Limited

Rayanna is a former National Scholar and holds an Upper Second Class Honours BSc. in Mechanical Engineering from UWI. She is passionate about Aeronautics and Spanish for which she takes advanced conversation classes at the Bolivarian Institute, Venezuelan Embassy.

Fun fact: Rayanna was the former Head Girl as St. Joseph's Convent and the former prefect to Shannon Steele, our 2015 Champions Graduate currently placed at CDC.



Gideon has an MSc. in Petroleum Engineering from UWI – Jamaica and a BSc. in Geology from UTT. This former QRC Head Boy was a Technical Intern at the National Gas Company and the Petroleum Engineering Intern at BGTT now Shell Trinidad. Gideon's field of study might be one that is quite technical but he has also expressed an interest in the Media Sector. His well-honed analytical, detail oriented skills, coupled with his commitment to excellence, has made him the perfect candidate for Guardian Media Ltd.



### Ashley Ramdin - Champions Graduate at ANSA Technologies

Ashley holds a BSc. in Electrical and Computer Engineering – Control Systems from UWI. This First Class Honours Graduate was a former Electrical Engineer 1 at the Ministry of Works and Transport. Her spare time is spent tutoring CSEC Mathematics and Physics as well as volunteering at the Hope Center Children's Home in San Fernando. Ashley's drive and determination will make her an asset at ANSA Technologies.

### Jon Jhingoree – Champions Graduate at ANSA Coatings

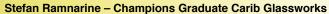
Jon is a UWI First Class Honours Graduate with a BSc. in Chemical and Process Engineering. This former Naparima College boy was also a National Scholarship winner. He previously worked with the Ministry of Public Administration and British Petroleum. Driven and ambitious, Jon's goal is to become an exceptional Engineer. As a member of our 2016 Champions Programme we'd say he's on his way!





### La Toya Henry - Champions Graduate ANSA McAL Head Office

This Attorney-at-law attained her Master of Laws LL.M in Corporate and Commercial Law at UWI. Her main area of interest is in Civil Litigation. La Toya previously worked in the Solicitor General's Chambers and in the Office of the Director of Public Prosecutions. Apart from her academic interests, La Toya is a "trini to de bone", enjoying those unique cultural aspects that Trinidad and Tobago has to offer, from Carnival festivities to the authentic and flavourful cuisine. She is an avid world traveller who takes great pleasure in experiencing and learning new cultures. We welcome La Toya to the ANSA McAL family.



Stefan is a UWI graduate with a BSc. in Process and Chemical Engineering. He is also a National Additional Scholarship winner. He was employed at Point Lisas Nitrogen Limited as an Engineerin-Training as well as an Undergraduate Trainee at Petrotrin. He attended the Model UN Assembly twice as well as the Global Young Leaders Conference in Washington and New York. Stefan is a member of the 3rd Trinidad Sea Scout Group and prides himself on being a leader. Carib Glassworks expects great things from this young man.





### Stephano Olliviere - Champions Graduate Guardian Media Limited

Stephano holds a BSc. in Management Studies from UWI. This former Fatima College Deputy Head Boy is also a National Additional Scholarship winner. As our lone Business Champions Graduate in a sea of Engineers, Stephano is up for the challenges and opportunities afforded to him in the Champions Programme. His downtime is spent volunteering at Companions of the Transfigured Christ's Homework Centre for Primary School children and Habitat for Humanity's Build a Home Programme. He is certain to make a mark at GML.



# ANTHONY N. SABGA AWARD S E-NEWS

THE ANTHONY N. SABGA CARIBBEAN AWARDS FOR EXCELLENCE

### Prof Dave Chadee Honoured

Prof Dave Chadee is pictured here with His Excellency President Antthony Carmona at the 2013 Awards Ceremony at the NAPA Auditorium, Port of Spain. The late Prof Dave Chadee, our 2013 Laureate in Science and Technology, was posthumously awarded the Chaconia Medal of the Order of the Trinity, Gold, for Outstanding Contributions to Trinidad & Tobago in the field of science. It is the second-highest award conferred upon nationals of Trinidad & Tobsgo.

Prof Chadee was a world-renowned entomologist and parasitologist. He was nominated by the ANSA Caribbean Awards Programme Office. The award was accepted on his behalf by his sister at the ceremony on Independence Day, August 31.





## Test Match Cricket at the Oval India vs West Indies

Sector Heads and Managing Directors from the ANSA McAL Group took the opportunity to host top customers and business associates at the ANSA McAL Hospitality Suite at the Queens Park Oval during the 5 day test match India vs West Indies.

Visiting the ANSA McAL Hospitality Box was world renowned robotic surgeon for urological oncology, Dr. Dipen J. Parekh, M.D. who was a special guest of the ANSA McAL Group. He was hosted by Dr. Anthony N. Sabga, Chairman Emeritus who introduced him to cricketing legends Brian Lara, Sachin Tendulkar and a list of notable dignitaries.

Dr. Parekh is the author of several scientific papers abstracts and book chapters and was recently named Chairman of the Miller School of Medicine, University of Miami.

The ANSA McAL Group was honoured to host Dr. Parekh and all specially invited guests.



# Emancipation Celebrations at Alstons Shipping "Kuna Karamu"

The employees of Alstons Shipping celebrated Emancipation Day by proudly displaying traditional African wear. Some employees made their traditional wear which comprised of beautifully printed dresses, tops and skirts.



# Tunapuna Piarco Regional Corporation, the newest addition to "Glass Works" Recycling Initiative

Written by Sean Austin, Champion

On Sunday 28th of August 2016, Carib Glassworks Limited (CGL) extended its glass recycling initiative, "Glass Works", to the Tunapuna Piarco Regional Corporation (TPRC) at the Eddie Hart Savannah carpark. CGL unveiled a glass recycling bin during the 2nd Annual 5k Walk / Run Aerobics Burn Out event held by the Fun Runners Club (who call the Tacarigua area home). The event promoted a healthy lifestyle and was a great avenue for Glass Works to be promoted.

Mr. Damian St. Hill, Sales & Marketing Manager at CGL, said that "CGL produces, on average, 20 million containers per month for both the local and regional markets. On an annual basis, the total weight of glass we produce and sell into the local market is 40,000 metric tons. We get back a little less than 10% of this quantity. That is appalling." In an effort to collect a greater portion of the glass that it produces, CGL has been promoting glass recycling through Glass Works.

Also present for the day's activities was the Chairman of the TPRC, Mr. Edwin Gooding. He, along with the President of Fun Runners Club – Mr. Kenneth Wafe, participated in the ribbon cutting ceremony with Mr. St. Hill, officially revealing the new glass recycling bin.

The placement of the GlassWorks bin at the Eddie Hart Savannah aligns well with the goal of the TPRC in encouraging persons to separate their recyclable waste from their rubbish. CGL has expressed its willingness to work with other regional corporations and state entities in ensuring that recyclable glass containers are not discarded irresponsibly.

This community-based environmental initiative is intended to stimulate national awareness and excitement amongst all citizens, as we build a more sustainable Trinidad and Tobago and by extension, the Caribbean.



# ANSA US INC. New Bundle Clothing Initiative

On Monday August 22, 2016, employees of ANSA McAL US Inc. provided assistance to His House Children's Home with their Christmas in July New Clothing Bundle Drive.

ANSA McAL US Inc provided new clothing and shoes for the children of Cottage 25, which houses 14 boys between the ages of 10 and 17 years old.

His House Children's Home is a private, faith-based non-profit organization dedicated to restoring joy to the lives of children from newborn to 18 years of age. Since it was established in 1989, His House has been offering safe, caring homes to abused, abandoned and neglected children in South Florida.

The organization is a frontline provider of residential services for children. Its model is unlike many other residential programs. Each home is staffed with nurturing caregivers who make every effort to create a beautiful, cozy safe haven where children feel safe and loved. Over the past 27 years, His House has restored joy to the lives of more than 11,000 children.

His House is committed to breaking the cycle of abuse, while meeting the emotional, medical, educational and social needs of the child. The organization provides programs and services ranging from residential care and foster placement. Children need a safe, loving place to call home during the turbulent times in their lives. His House is a healing place that gives wounded children not only that home, but renewed hope for a brighter future.

Mr. Wendell Beckles, President of ANSA McAL US Inc. and his staff were delighted to offer meaningful assistance towards His House Children Home.





# ANSA McAL Trading Limited (Guyana) Supports

Still I Rise: Reintegration of Teen Mothers in Education' programme

In support of the 'Still I Rise: Reintegration of Teen Mothers in Education' programme, ANSA McAL Trading Limited (Guyana) donated baby pampers and wipes to the Ministry of Education.

The donation will be used to help teenaged mothers who are in need of the basic necessities, especially at this point in early motherhood, where they are being reintegrated into the education system.

On hand to receive the generous donation were the Permanent Secretary of the Ministry of Education, Ms. Delma Nedd, Deputy Chief Education Officer, Ms. Donna Chapman and Head of School Health, Nutrition and HIV/AIDS unit, Ms. Janelle Sweatnam.

In brief remarks, Ms. Nedd explained that the ministry has seen the reintegration of 17 teenaged mothers in Region Four and 14 others in Region Ten to date. Ms. Nedd added, "We don't want young ladies to go and get themselves pregnant, but we want teenaged mothers to know that they are entitled to a second chance."

Ms. Sweatnam reminded the gathering of the programme's importance, which started in 2014 and has continued to support many. She also extended heartfelt gratitude to ANSA McAL on behalf of the ministry, noting that the contribution will go a long way.

The distribution company's representative, Mr. Joel Lee noted that ANSA McAL has been, and continues to be a part of education development in Guyana, and was happy to be supporting the Ministry of Education in this endeavour.

The reintegration of teenaged mothers into the education system has seen the ministry partnering with various agencies, Non-Governmental Organisations (NGOs) and others such as the United Nations Children's Fund (UNICEF), Guyana Responsible Parenthood Association (GRPA), and the Rotary Club of Guyana among others.





Rose Hall Town Youth and Sport Club "Town Week"

ANSA McAL (Guyana) Ltd, was the official sponsor of the Rose Hall Town Youth and Sports Club, Town Week celebrations.

Rose Hall, the smallest town in Guyana received the status of township on the 20th of September, 1970. Guyana's leading Youth and Sports Club was granted the approval from the Mayor and Town Council to organize a series of activities to celebrate its 46th anniversary between September 14th and 25th 2016.

ANSA McAL (Guyana) Ltd sponsorship includes the rental of music equipment's, tents, and trophies for sporting activities. ANSA McAL (Guyana) Ltd will also be sponsoring two Georgetown based artistes for the Grand Public Concert scheduled for the 25th of September, 2016 to conclude the celebrations.

Mr. Hilbert Foster, Secretary/CEO was delighted that long-standing sponsor, ANSA McAL (Guyana) Ltd came on board as an official sponsor of the 'Town Week' and expressed his gratitude to ANSA McAL (Guyana) Ltd Marketing Director, Mr. Troy Cadogan.





## Independence Day Boost towards "We Are Better Youths" Annual Sports and Family Day

"We Are Better Youths" (WABY) received a boost when ANSA McAL sponsored branded polo T Shirts towards their 9th Annual Independence Sports and Family Day themed "Cheers to Life." The event took place on August 31st, 2016 at the Ovid Allye, Laventille Port of Spain.

WABY was established in February, 2016 with the aim to empower youths from the Laventille community through social events. WABY Executives believes that activities such as the Sports and Family Day, can be used as a platform for the children in the community and environs, in a positive way.

ANSA McAL commends the WABY group for their efforts in making a difference to the youths in the community.

Cheers to life!





at the Central Bank auditorium to commemorate the achievements of the top performers of the recently concluded 25th Edition of the CariFin games. All financial institutions were called upon to participate and a lend support to the Voice of Lupus Foundation. As first time participants, ANSA Financial Services fielded a team of over 60 participants inclusive of Mr. Chip Sa Gomes, Sector Head Financial Services, Mr. Gregory Hill, MD ANSA Merchant Bank, Mr. Musa Ibrahim, MD TATIL and Mr. Ronald Milford, MD Tatil Life.

The games were well enjoyed by all and though our numbers were not as large as some of the other seasoned participating companies, ANSA Financial Services still managed to give a credible performance placing 5th overall in terms of team participation points.



## The STAGumentary

The STAGumentary is a documentary type programme and the latest edition hosted on the 23rd and 24th August, 2016 was aired on CNC3. It features the recently launched STAG Riddim 3, produced by Klase Gonzales, with a formidable cast of dynamic entertainers such as Bunji Garlin, Jaiga TC, and Lyrikal.

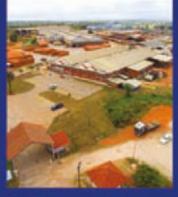
Through this project, STAG has solidified itself as a Carnival staple for Trinidad and Tobago from our "Pop Up Limes," that saw consumers and artists engaging in regular conversation, to the Riddim Tour where consumers and artists partied and consumed STAG together.

This is in keeping with the latest brand campaign," We Drinking STAG which is a collective statement from STAG consumers that although they may come from different backgrounds they share similar experiences and can be united.

STAGumentary solidifies that STAG is more than just a beer. It is an enabler to good vibes, positivity, creativity and self-confidence. It is the conduit that connects people and elevates the simpliest situations into lasting memories. It brings together the Soca art from, the artisites and the consumer on one platform.



## **Vacancy Listing**























































TRINIDAD & TOBAGO
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### Peak Season Surcharge

### Effective September 25, 2016 through January 1, 2017

ANSA McAL (US) Inc., wishes to inform its customers that effective September 25, 2016, a peak season surcharge will apply to all cargoes destined for Trinidad, Barbados, Antigua, Bahamas, Dominica, Grenada, St. Maarten, St. Kitts, Nevis, St. Lucia, Guyana, Suriname, St. Thomas, St. Vincent and Tortola via United States or Puerto Rico ports.

### The surcharge is

Equipment Size	PSS Effective 09/25/16 Thru 01/01/17
20' Equipment	\$200.00
40'X Equipment	\$400.00
Over 40'X Equipment	\$450.00
Vehicles not exceeding 700 CFT	\$120.00
CFT for LCL - 1 CFT	\$0.24
CWT for LCL –100 lbs.	\$0.48

This surcharge will apply to tariff and service contract rates.

ANSA McAL (US) Inc. 11403 NW 39<sup>th</sup> Street, Miami Florida 33178. Telephone: (305) 599-8766 Fax (305) 599-8917 FMC: 019058 NF



## It's the AMCO Savernators - here to save the day!

Come down to Pennysavers Supermarket, Canaan (Tobago) this Saturday from 10am to 2pm

For great savings & fun the entire family!

**Enjoy savings on top AMCO-Savernatore brands for the entire month of October!** 

**Super Brands! Super Savings! Super Fun!** 



WE'RE HERE TO SAVE THE DAY!
SUPER BRANDS! SUPER SAVINGS! SUPER FUN!

10am to 2pm Saturday 1st October

Pennysavers Supermarket, Canaan





























